

# newline

CONNECT. CREATE. COLLABORATE.

FALL/WINTER 2021



## THE INTERACTIVE **ECOSYSTEM** FOR YOUR WORKPLACE

Newline bridges the gap between traditional office collaboration and virtual collaboration. This intelligent and flexible workspace helps you work more efficiently, faster and better. With the option to build your technology ecosystem or integrate with your current system—Newline streamlines your workplace technology.

We believe that truly impactful and innovative products should be easy for anyone to use. Each Newline product was purpose-built with simplicity in mind, making each interactive flat-panel user-friendly and completely non-proprietary.

The work landscape may have evolved, but our commitment to your success by providing solutions to your everyday needs has not changed. From our award-winning interactive displays and desktop devices, to our cutting-edge software and accessories—Newline is the premier technology partner for your business.





## TRANSFORM YOUR WORKPLACE

Newline is a one-stop shop for business. Our all-in-one solutions and accessories give you all the innovative tools you need.

Newline focuses on creating products that help you work more efficiently. From our award-winning and easy-to-use interactive touch panels, to our innovative desktop solution and wide range of software, Newline has everything you need to bring in-person and remote work success into your business.

### Easy for Anyone to Use

If a solution isn't easy to use, we won't bring it to the market. All of our products are designed with you in mind and it is the key to our success.

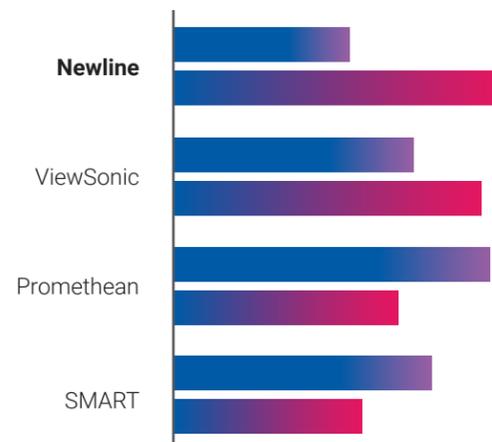
### Completely Non-Proprietary

We work in your world. No matter what software or hardware you want to use, our solutions give you the freedom to collaborate how you choose.

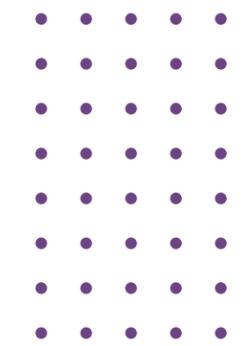
### Newline is Number 1!

Newline is the largest manufacturer of interactive displays in the United States. Our business model keeps us growing like none other.

Q3 2020 vs Q3 2021



\* Data provided by 2021 Futuresource Consulting Ltd



**"We Help Your Business Make an Impact"**

### We Own the Factory

Newline has complete control over product improvements and how much is produced. We listen to our clients and their needs to make sure the products we provide help them succeed.



### Well-Stocked Local Warehouses

With warehouses in strategic places across the country, Newline gets displays to their destination faster than ever with same and next day shipping. You'll never have to worry about if Newline can fill an order.

# Q Series



## Modern Connectivity

Avoid adapter mishaps and incompatibility. The Q Series has the latest I/Os such as USB-C (with power), Bluetooth, and WiFi.



## Embedded Whiteboard

Make the best use of virtual/hybrid meetings with a feature-rich whiteboard. Import docs, images, and videos in one app.

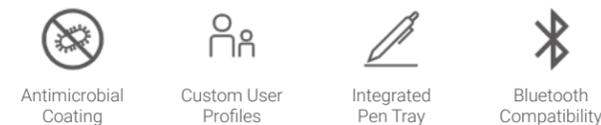


## Newline App Store

Don't sacrifice the tools already in use. Download your project management, meeting, and news apps compatible with touch.



**New to the market!** Your team has varying levels of needs, so naturally your office hardware must be equipped to meet that demand. Connectivity that matches your personal devices, displays to rival even the best televisions, and integration that makes for a seamless transition. Leverage the power of the Q Series for today's complex collaboration landscape.



### Product Part Numbers

65" - TT-6521Q    75" - TT-7521Q    86" - TT-8621Q    98" - TT-9821Q

# RS+ Series



Collaboration is important to your team. You desire to build spaces that foster efficient, digital communication. Your checklist consists of dependable connections, the ability to share wirelessly, digital whiteboarding, and a low learning curve. Check all the boxes with the RS+ Series collaborative touch screen. It brings teams together and working sessions to life.



## Antimicrobial Surface

Empower your team to use the interactive features without sacrificing their safety. An antimicrobial surface helps mitigate the spread of germs.



## App Store

Increase collaboration across the board with the curated app store, connecting you to the apps you need with touch functionality.



## Object Recognition

Unintuitive products can slow you down rather than help. The RS+ object recognition makes the writing experience seamless.

### Product Part Numbers

65" - TT-6519RS    75" - TT-7519RS    86" - TT-8619RS

# NT Series



## Advanced Remote Control

Non-touch doesn't mean limited screen control. The provided double-sided remote is equipped with an air mouse and QWERTY keyboard.



## Digital Signage Management

Save time with pushing out OTA updates, mass notifications, and rotating messages through remote display management.



## OPS Computer Enabled

Upgrade your digital screen with an optional OPS on-board computer. Unlock exponentially more functionality when conducting meetings.



Newline also offers a non-touch display solution for your presentation halls and signage. Your office runs non-stop and so can your technology. The commercial-grade design allows the NT Series to run continuously 24/7. Ensure the highest quality visual presentations and digital office signage with Newline's NT Series non-touch display.



4K Ultra-High Definition



Bluetooth Capable



OPS Slot



Control by Remote



Compatible with all Devices

### Product Part Numbers

65" - EPR7A065NT-000

85" - EPR7A085NT-000

98" - EPR7A098NT-000

# FLEX



Seemingly overnight physical paperwork and in-person meetings became antiquated workplace concepts. Navigate the new workplace environment with ease. The Newline Flex helps you attend meetings, review documents, and collaborate from one device, in office or remote. Don't put your laptop away just yet, thanks to easy connectivity, but you can ditch the charging cable!



27" All-in-One Appliance



Powered USB Type-C w/ 60W



8 Mic Array & Echo Cancellation



Active Pen w/ Palm Rejection



2.1 Channel Speakers

### Product Part Numbers

FLEX

## Plug & Play Design

Plug in your laptop with just one cable and activate touch functionality. No drivers to install\* and connectivity is instant.



## Tilt & Turn 4K Camera

Show up to video meetings with confidence and communicate with less strain. With a versatile 4K camera, remote communication improves.



## Capacitive Touch

What is a touch screen device without superior interactivity? Second nature writing and responsive touch relieves you from the mouse!



\*touch drivers must be installed for Apple products.

# SOFTWARE SOLUTIONS

## SUPERIOR QUALITY

Newline's dedication to providing the complete solution to the workplace needs does not stop with the hardware. Our software solutions round out the ecosystem with tools that provide superior synchronous and asynchronous communication support.

Always evolving and always updating, many of these solutions are pre-installed on the Newline flat panels.

Talk with your Newlines Sale Manager to determine the best software package for your organization's needs.

## LAUNCH CONTROL

### All-In-One Meeting Solution

- ✓ Walk up and start your meetings with a one-touch solution that keeps your computer and network secure.
- ✓ Easily access approved apps, view the room's calendar, and start a videoconferencing call - all with one button!



Launch Control supports:



## CAST



### Wireless Screen Sharing

- ✓ Easily share your screen from any device.
- ✓ Newline Cast is simple to use, with one click you can present wirelessly from any network.
- ✓ Control and annotate from the Newline display or from your own device all with the freedom to walk around the room.
- ✓ Present up to 4 screens simultaneously.

## BROADCAST



### Content Sharing

- ✓ Tap one button and share your display screen with team members who may not be able to see the display clearly.
- ✓ They can follow along on their own personal screen, reducing eyestrain and making sure everyone gets the most out of the meeting and presentation.

## DISPLAY MANAGEMENT PLUS



### Remote Management

- ✓ Centrally manage your Newline interactive displays from any location through a secure and dedicated web portal.
- ✓ Easily manage and deploy apps and configure Newline display settings.
- ✓ Use the digital signage features or broadcast messages to all displays.

# CAMERAS

## Connect Your Team to the World

Complete your Newline ecosystem with the perfect camera and mic set. An easy-to-install camera instantly prepares you for your important video meetings, virtual presentations, or hybrid meetings. Save yourself from countless hours of research on “the best camera”. The best options for your Newline display are right here! Discover the perfect fit for your team.



TANGO

- ✓ 1080p HD camera
- ✓ Integrated microphone
- ✓ Connect via USB
- ✓ 120° camera field-of-view
- ✓ Digital noise reduction
- ✓ Works with all Newline displays



MEET CAM

- ✓ 4K camera
- ✓ Auto framing
- ✓ 120° camera field-of-view
- ✓ Connect via bluetooth & USB
- ✓ 360° bluetooth microphone - place anywhere in the room
- ✓ Echo cancellation



LOGITECH

- ✓ 4K camera
- ✓ Motorized pan & tilt
- ✓ 120° camera field-of-view
- ✓ Integrated microphone
- ✓ Echo cancellation
- ✓ Noise suppression
- ✓ Anti-vibration enclosure



# ON-BOARD COMPUTERS

## Plug & Play Computers for Your Display

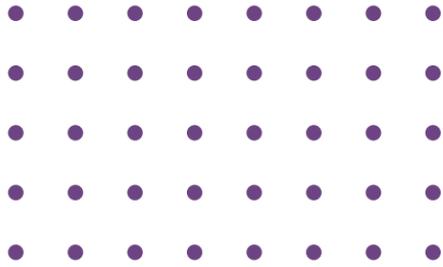
Upgrade your operating system to a dedicated Intel-powered computer. Bypass connecting or casting a laptop with the integrated OPS. Fill your display's OPS slot with an on-board computer that brings you all the power of a desktop computer right to your display. As your organization continues to grow and demands more power, the OPS is easily swappable for a more powerful version.



	Standard 4K	Good 4K	Better 4K	Best 4K
Part Number	EPR8A65800-000	EPR8A64000-000	EPR8A67160-000	EPR8A64VPU-000
CPU	i5-8265U, 6M Cache, 3.90 GHz	i7-8565U, 8M Cache, 4.60 GHz	i7-8565U, 8M Cache, 4.60 GHz	i7-7600U - 2.9GHz w/ V Pro
GPU	Intel HD Graphics 620			
RAM	8GB	8GB	16GB	8GB
Hard Disk	128GB SATA3 SSD	256GB SATA3 SSD	256GB SATA3 SSD	256GB SATA3 SSD
Built-in WiFi	802.11b/g/n/ac	802.11b/g/n/ac	802.11b/g/n/ac	802.11b/g/n/ac
OS	Win 10 Pro 64bit (other OS optional)			
RAM Upgrades	Up to 16GB	Up to 16GB	n/a	Up to 16GB
Storage Upgrades	Up to 1TB SSD			

# ACCESSORIES

Support your various workspaces with reliable products that are compatible with Newline displays. Mount your panel to a wall or choose a more mobile mounting solution.



Newline partners with a variety of different mobile stand and wall mount providers to help you find the best fit for your needs.

## newline Wall Mount

- ✓ Keep your display sturdy on the wall with the standard Newline wall mount.
- ✓ The light, compact design makes it easy to install while providing strength and durability.



SKU: EPR8A88700-000  
\*Fits 55" - 80" Panels  
\*Fits 80" - 98" Panels  
SKU: EPR8A88900-000

## newline Mobile Stand

- ✓ Adjust the height of your display so that all team members can touch and interact directly with the screen.



\*Fits all Panel Sizes  
SKU: EPR8A50500-SQR\*

## newline TRULIFT Mobile Stand

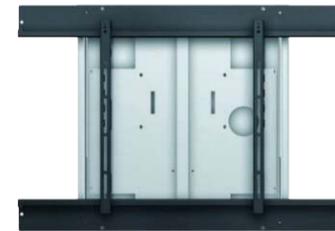
- ✓ Motorized stands let you adjust your display height with a remote or electronic option, giving you easy visibility.



\*Fits all Panel Sizes  
SKU: EPR8A60060-000\*

## BalanceBox® Wall Mount

- ✓ Move the display up and down with effortless high-low adjustment, or mount your display to a fixed place for daily use.



SKU: EPR8A88700-000  
\*Fits 55" - 80" Panels  
SKU: EPR8A88900-000  
\*Fits 80" - 98" Panels

## MOORECO™ iTeach Stand

- ✓ With this robust mobile stand, move your display around your room or office with ease.



SKU: EPR8A70080-000\*  
\*Fits all Panel Sizes

## MOORECO™ iTeach Motorized Stand

- ✓ Control the height of the display on a motorized mobile stand with a convenient electronic lift option.



SKU: EPR8A70070-000\*  
\*Fits all Panel Sizes

## BalanceBox® Mobile Stand

- ✓ This mobile stand's compact design lets you move your interactive display up and down with just your fingertips.



SKU: EPR8A88555-000°  
SKU: EPR8A88666-000†



## OUR SERVICE GUARANTEE

Newline's commitment to quality service and your organization's success extends past the initial purchase. We provide lifetime service, free training, and world-class technical support as well as a best-in-class warranty.



### On Demand Technical Support

Newline provides continuous U.S. based technical phone support, email support through our Helpdesk Ticket System, and remote desktop support. You will always have access to answers at our online support knowledgebase. Proactively find answers, any time, with our completely comprehensive self-help system.



### Advanced Replacement Warranty

Newline has one of the best warranty programs in the industry. Not only do we provide 3-years of coverage, but it is an all inclusive advanced replacement warranty. That way your progress and productivity is not affected by technology defects.



### Training Geared Towards Ease of Use

Protect your investment through training and ensure staff are comfortable with the technology. Newline provides free, quality instructional training opportunities for all staff. The easier our display is for your team to use effectively, the more you can succeed.

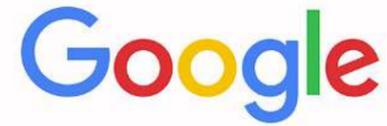


### Virtual & In-Person Demo Scheduling

Our training team works with your schedule and limitations. If you require someone to be onsite or virtual, our team makes it work! Simply select an available time on the online scheduler.

# OUR PARTNERSHIPS

Newline is committed to providing the best user experience possible, which includes partnering with the best technology companies. We are proud to sell innovative products that incorporate their expertise to make interactivity easier than ever!



### A Bundle for the Virtual World

Google and Newline worked together to create the Newline Chromebox A10, a Google-powered panel accessory.



### Powerful On-Board Computers

Our OPS On-Board Computers come with powerful Intel processors, providing customers with an all-in-one computing solution.



### A Bundle for the Virtual World

Microsoft Windows Whiteboard leverages the power of touch to bring lessons and whiteboarding sessions to life.



Logitech provides camera and microphone options that easily integrate with all of Newline's touch solutions



Newline and Crestron have teamed up to bring you the complete solution for your interactive display.



Clickshare is an agnostic meeting solution for starting video calls from your laptop, working with all UC clients, and instantly connects to RS+ Series panels.



Adjust your Newline display with BalanceBox's options for wall mounts and mobile stands, some even motorized.



The versatile, configurable and durable Anywhere Cart mobile stands provide high quality classroom solutions.



Enhance your Newline interactive touch display with a versatile Mooreco mobile cart solution to provide you mobility.



Provide financing solutions to your Newline customers through TEQlease, giving additional purchasing options.



FlatFrog's InGlass Technology powers several of Newline displays for a seamless and natural writing experience.



Keep your Newline displays safe with Jelco's padded display covers. Jelco is an established market leader and develops a wide variety of industry first products.



Free your Newline display from the wall by putting it on one of Conen's several mobile stand options.



Find a great, stylish AV setup with Salamander, who create a variety of mounting solutions to hold your display.



Peerless-AV provides industry leading fixed mount and mobile stand solutions designed to improve your Newline experience.



T1V provides a hardware wireless casting solution, along with other multi-touch applications that work with Newline displays.



## FROM OUR CUSTOMERS



**John O'Hara**  
 Director of Technology  
 National Flight Academy

"The 28 Newline touchscreens have been instrumental in setting the immersive tone at the National Flight Academy. Our students depend on these touchscreens as they plan, brief and coordinate each of their missions. The National Flight Academy has been extremely pleased with their performance."



**Tom Eifler, Jr.**  
 President  
 Eifler Advisory Group

"With the whiteboard feature, to be able to actually talk about ideas and concepts, I feel like people are very visual, so if you can draw it out and show it to them, it really settles in and helps them understand."



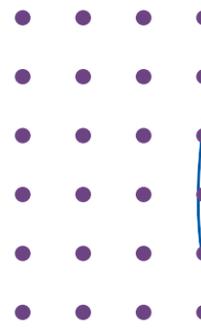
**Eric Matthews**  
 Director of Information Technology  
 City of Allen

"Newline panels provide a consistent, high-quality conference room and video conference experience for our employees that is simple to use."



**Jay Arbetter**  
 Senior Vice President  
 UBS Financial

"Newline has significantly improved communication with our clients. The more clear our communication, the stronger relationships we build to grow our business."



## A FEW OF THE GREAT COMPANIES WE WORK WITH:



# OUR AWARDS

Each year, Newline shatters it's goals and gets recognized for it. Trust a brand that consistently receives accolades from industry experts on innovatie design, relevant product features, and company growth.

						2015
			Entrepreneur of the Year Finalists	InfoComm 2015 Hot 50 Product	CBS Eye on Technology Appearance	
						
Best New Interactive Flat Panel - ISE	InfoComm 2016 Best in Show	Entrepreneur of the Year Finalists	Best Office Technology Product Finalist	#1 Fast Tech Company		2016
						2017
InfoComm 2017 Best in Show	Entrepreneur of the Year Finalists	AV Awards 2017 Finalist	Top 5 Fast Tech Companies	#10 of the Dallas 100	Ranked #149 in 2017 Inc. 500	
						2018
AV Awards 2018 Finalist	Top 5 Fast Tech Companies	Ranked #293 in 2018 Inc. 500	#6 of the Dallas 100	Ranked #81 of the Deloitte Fast 500		



## Stability

With steady three-year financial revenue growth, you don't have to worry that the company you're working with will go out of business anytime soon. They'll be able to continue honoring warranties and providing you service for years to come.



## Security

A proven track record of success means you don't have to worry about receiving anything less than the best. An Inc. 500 ranked company will make sure you are taken care of and satisfied.

2019							
	TCEA 2019 Best of Show	Intel IoT Solutions Alliance Partner of the Year	Entrepreneur of the Year Finalists	EdTech Cool Tool Awards Finalist	#377 Growjo Fastest Growing TX Companies	Ranked #406 in 2019 Inc. 500	Ranked #114 of the Deloitte Fast 500
2020							
	Ranked #1088 in 2020 Inc. 5000	Ranked #18 in the Dallas Middle Market 50	Ranked #266 of the Deloitte Fast 500	#15 of the Dallas 100	AV Awards 2020 Finalist		
2021							
	iF Design Award 2021	EdTech Cool Tool Awards Finalist	Red Dot Award Product Design 2021	Ranked #1963 in 2021 Inc. 5000	Best Innovation for the Post-COVID Workspace	Ranked #480 of the Deloitte Fast 500	



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