Yealink & Microsoft Partnership

Microsoft TOP Communications Partner

Fastest

growing Teams Room Partner in Microsoft FY21

Full-Range

Microsoft Teams Certified solutions

Leading

Microsoft Teams Phone OEM

What Yealink Delivers for Large Rooms

Intelligent Tracking Cameras - UVC86

Stay Intelligent, Stay Focused



- **AI-Powered Features**
- Presenter Tracking
- Speaker Tracking · Auto Framing



Superior Video Quality

- · Dual 4K Camera,
 - 12X optical zoom



Scalable and Flexible Integration Be Flexible, Be Affordable



With the Yealink AVHub, users are allowed to enable multiple cameras simultaneously from a single room, better capturing participants and providing different views of the rooms for various scenario usages.



Connect with Your Team Everywhere

Yealink MVC-BYOD-Extender supports the transformation between Microsoft Teams Rooms (MTR) and different UC platforms. Start meetings anywhere you want with dedicated devices.



Users can choose any Yealink voice devices for Microsoft Teams,

or audio solution from the mainstream third-party providers including Shure and Biamp. Upgrading your system doesn't necessarily mean a replacement for existing devices. The upgrade can also be cost-saving.



Broad Integration for Quality Collaboration

Integrated with mainstream AV platform including Extron, Biamp and Shure, Yealink's solution for large rooms offer more flexibility and possibilities for users' audio and meeting control needs.

Yealink Recommends

For Large Conference Rooms

10 - 20 People MVC860

Track Every Movement Smoothly

· Featured with Presenter Tracking, the UVC86 in the bundle ensures participants enjoy an accurate and smooth tracking experience whenever meeting participants are present with the business data.

Flexible Audio Option Fits Your Needs · Users can choose voice pickup devices including the Yealink

VCM34 microphone, VCM38 ceiling microphone, and the CPW90 wireless microphone, according to their particular needs.



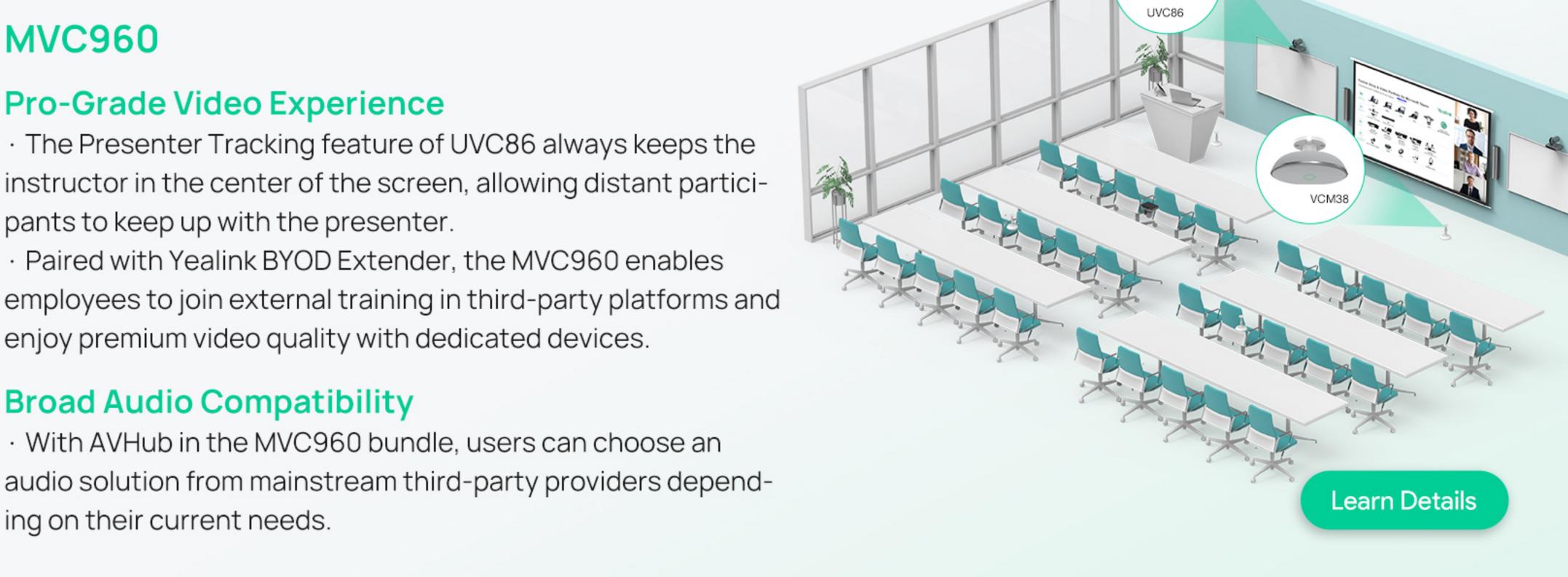
For Training Rooms 20 - 30 People

MVC960

Pro-Grade Video Experience · The Presenter Tracking feature of UVC86 always keeps the

instructor in the center of the screen, allowing distant participants to keep up with the presenter. · Paired with Yealink BYOD Extender, the MVC960 enables employees to join external training in third-party platforms and

enjoy premium video quality with dedicated devices. **Broad Audio Compatibility** · With AVHub in the MVC960 bundle, users can choose an



For Hybrid Classrooms 30+ People

ing on their current needs.

MVC960 + UVC30 or MeetingBoard 65

Keep Everyone Engaged · With the multi-camera system and Al-powered tracking

features, MVC960 frames everybody in the best view and

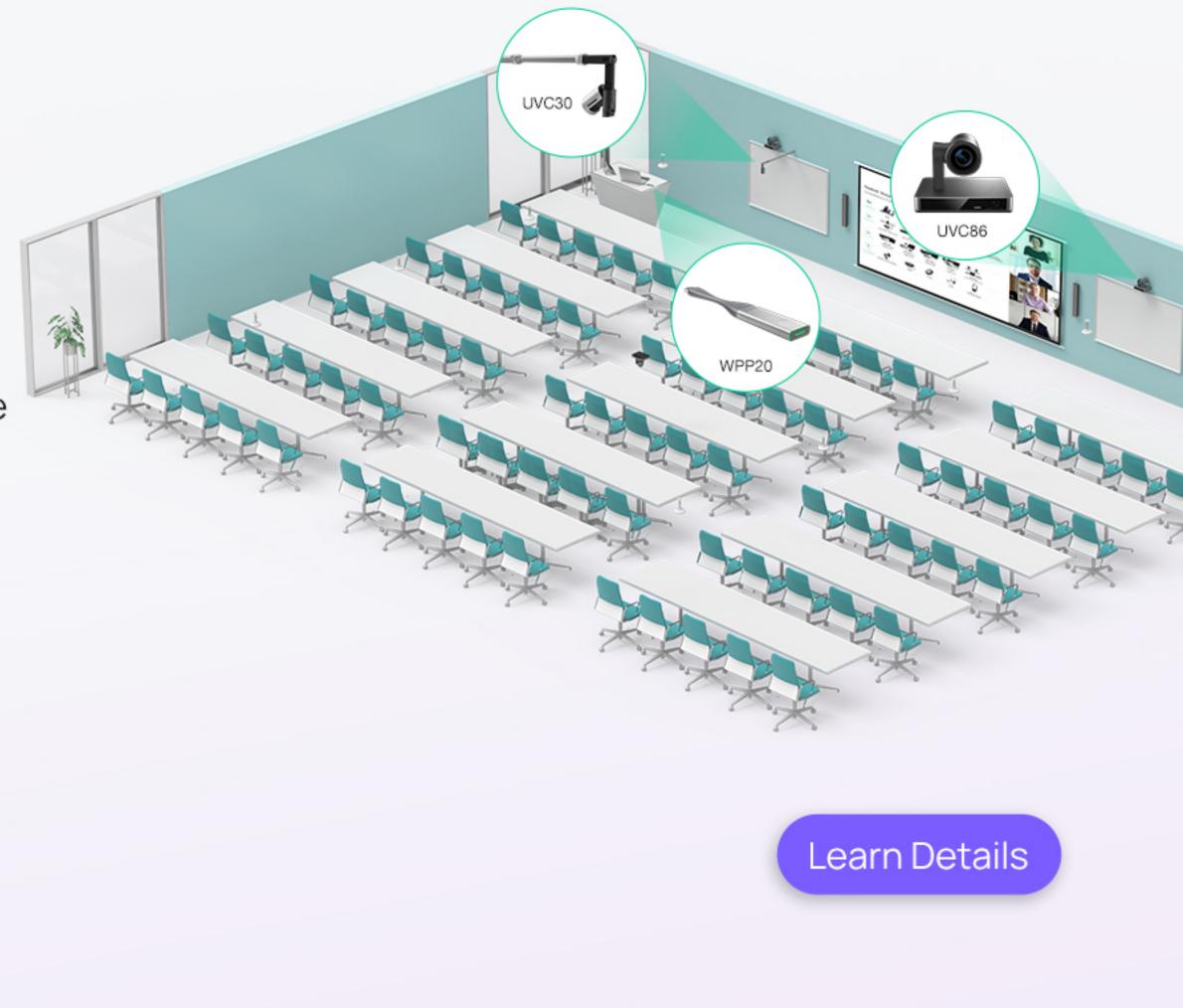
don't block or obscure the board.

JOIN US

tracks not only the lecturer but also the students who raise their hands to speak. · The unique content camera, UVC30 allows lecturer to share the visibility optimized notes with remote students. The lecturer's body is also somewhat transparent, so they

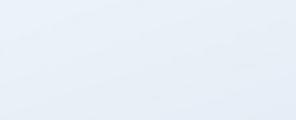
plug-and-play and one-click content sharing even in an extra-large conference space, making it easy and fast to share slides and improve the efficiency of courses.

The Wireless Presentation Pod WPP20 offers

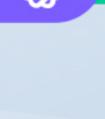


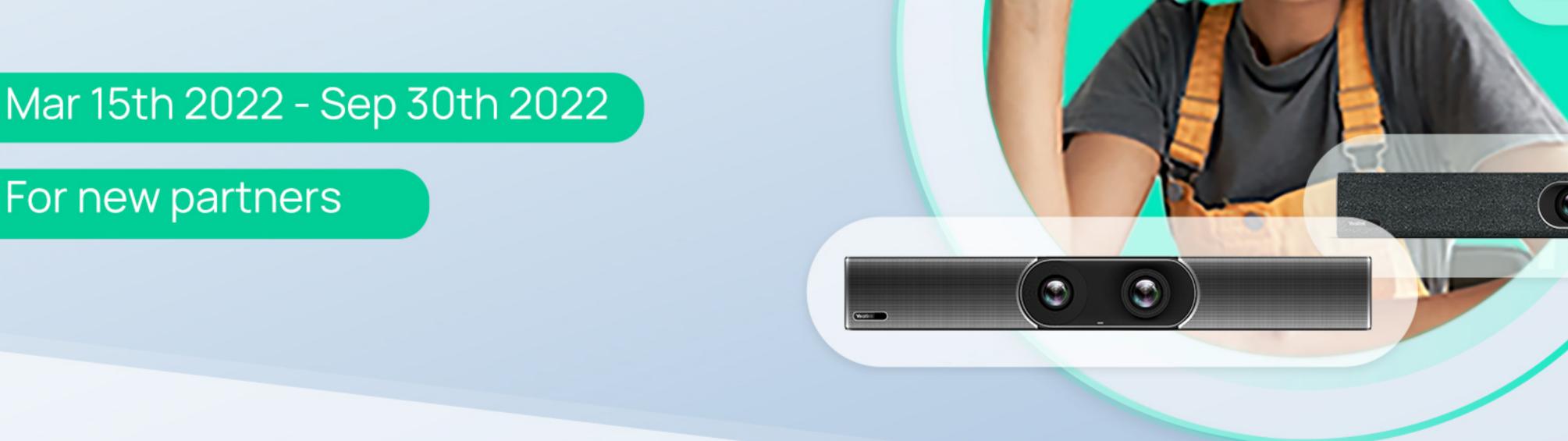
GET STARTED >

Configure Your Meeting Space with the Right Video Conferencing Solution



WIN TOGETHER Yealink Microsoft Teams Rooms Solution Promotion Program





For new partners

TWO STEPS TO WIN \$2000

For the first two MTR deals:

1. Register deals on ORS, get up to \$1000 supports for the MTR promoted and demoed

2. Win the registered deals within the program valid period, get additional supports that is also up to \$1000

JOIN NOW



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